San Diego State Construction & Engineering and Management Summer Jobs!
*By Jim Ryan, AGC Executive Vice President*

Okay….Let me be a little direct on this! The following article details opportunities for AGC members to provide part time employment for students enrolled in the J.R. Filanc Construction Engineering and Management Program at SDSU.

Right now….these students need summer jobs. I know, I know….we are in a recession, but for a fairly minimal expense, you may find the next “star” that helps your firm when the recession ends. It is not uncommon for summer job employees to receive offers when they graduate, mainly because you know them and their capabilities. I can tell you that the contractors near the other premier Construction Engineering Programs………Iowa State, Purdue, the Texas programs, etc., all provide summer jobs even in recessions. Anyway, please read the following article, and contact Ron Meler…now is the time to interview students for summer jobs.

**SDSU Internship Program - Employer Recruiting Information**
*By Ron Meler, Director Internship & Career Development Center-SDSU*

The J.R. Filanc Construction Management and Engineering Program offer employers access to top quality construction students through the Intern and Career Development Center (ICDC). Whether your needs are full-time, part time, summer interns, or alumni, the ICDC can help you connect with our students to meet your hiring need through Career Fairs, Information Sessions, or Meet and Greet Sessions.

Successful recruiting is a year-round process for consideration, and it includes taking the time to build the important relationships on campus that will pay off in excellent candidates to consider. Employers build visibility, presence and image with students by:

- Building a solid summer internship program. This is one of the best recruitment tools available. By providing students great work experiences they become your ambassadors on Campus
- Being present and well represented at our student events, career fairs, and information sessions is a popular way to get to know our students
- Meeting our students at these events allows you to pre-select students you wish to interviews. If you wish to interview on campus, interviews of preselected students can be arranged by the Director of the ICDC.
- Guest lecturing in the curriculum is another way to get to know our students

Students can gain valuable relevant construction experiences in the following areas:

- Safety
- Estimating
- Project Planning and Scheduling
- Project administration and management (RFI’s, shop drawings, change orders, etc.)
- Marketing, Proposals, and Sales
- Craft training or skills (working on a crew with a qualified craft supervisor)
- Procurement and Expediting
- Field layouts and Surveying
- Cost controls
Ethical Behavior

The ICDC is with you every step of the way and would like to help you build a strong successful recruiting relationship with the Construction Management and Engineering Students at SDSU

Please contact Ron Meler for more information:

Ron Meler, Director Internship & Career Development Center-SDSU
Phone: (619)540-6502
E-mail: rmeler@mail.sdsu.edu

AGC Staff Meets with SDSU Scholarship Recipients

By Marcy Knopman, AGC Executive Asst./Operations, and Staff Liaison for the Foundation for Success Committee

Last Friday morning at 7:00 a.m., (before their 8:00 a.m. engineering classes), the 15 students who have been awarded four year scholarships for their tuition from AGC San Diego at SDSU’s J.R. Filanc Construction Engineering & Management Program (CEM) met with AGC San Diego’s 2010 President, Diane Keltner, Synergy Electric Company, Inc.; Carlos Gonzalez, Chair of the Foundation for Success Committee, Clark Construction Co., Ken Walsh, Professor at SDSU, and Jim Ryan and Brad Barnum of AGC. The scholarships are funded by an $80,000 annual grant from AGC San Diego.

The meeting allowed AGC and the students to come together in an informal setting to discuss the program, hear about the students' progress, and review AGC’s expectations of the students.

Jim Ryan opened with a “thank you” to the students for their commitment to the program, stating, “You are our next leaders, project engineers, project managers, and future executives in the construction industry.” However, he did stress the importance of keeping that commitment for the entire CEM Program, and he reiterated the fact that AGC is monitoring their progress and watching their grades throughout their collegiate years.

Carlos Gonzalez shared his personal story of growing up in Mexico City, having to learn English, and entering the engineering department at SDSU where he joined AGC’s Student Chapter and applied for a scholarship through the AGC. Carlos is now Vice President at Clark Construction, but he too was once a bright-eyed engineering student attending SDSU with big dreams of entering the construction industry one day. After hearing Carlos’ story, it was apparent that the students were envisioning their own future success in the construction industry!

Pictured: Diane Keltner and Carlos Gonzalez with students: Jose Bajorquez, Maria Canseco, Viridiana Castillo, Vermina Chao, Jason Majoros, Edgar Melendez, Boris Morales, Abraham Ramirez, Camilo Rincon, Elio Ruiz, Francisco Ruiz-Tatum, Ana Sical, Rosaline Vergara, Jesica Williams, and Juan Zavala, Jr. in front of the Engineering Building at San Diego State University.
Carlos also impressed upon them how lucky they are to receive the 4-year scholarship from AGC, and by them receiving this coveted gift, someone else did not. He expressed that he hoped they had the passion and commitment for a career in the industry, and that pursuing a future career in construction was, in fact, their ultimate goal. Knowing first-hand that it is a long and hard road, Carlos demonstrated that it will be a worthwhile commitment in the end.

AGC President Diane Keltner expressed that AGC is very proud of them, and she indicated the generous gifts that totaled over $5,000,000 that were contributed to the university from the J.R. Filanc Construction Company, Inc. and a number of other AGC member who have shown the industry's commitment to their careers. The many contractors who donated to the SDSU CEM program should know that their generous gift they bestowed to SDSU will never be forgotten or ever taken for granted by these many students.

Carlos Gonzalez and Ken Walsh, Professor at the AGC-Paul S. Roel Chair in Construction Engineering and Management, expressed their thanks to the AGC, specifically to Tom Anderson of Bergelectric, who initially suggested the creation of the Foundation for Success Committee. The committee promotes the construction industry as a career choice, and its members proactively look at opportunities for all segments of San Diego’s diverse community. Ken also expressed that once they are successful in their construction careers, they should think about “paying it forward” by giving back to the community, or a student who will one day be in their shoes!

All the students have had some construction experience working with AGC firms, whether through the Foundation for Success’ Summer Jobs Program for 8-weeks while attending high school at Construction Tech Academy, or more recently, through the Intern and Career Development Center Internship Program through SDSU.

It is increasingly clear that students who have career-related work experiences prior to graduation have a distinct advantage when entering the job market, and it would be in your best interest to employ one of these students in your firm... perhaps one day they will become a permanent employee and deemed a valuable asset, and many years from now, will become the future leader at your organization!

If you are interested in hiring one of these focused and driven students, or many of the other students enrolled in the CEM Program, please contact Ron Meler, Director Internship & Career Development Center, SDSU, at (619)540-6502 or at rmeler@mail.sdsu.edu

“Turko Files” Report and “Area Standard”
By Jim Ryan, Executive Vice President

I assume many of our Monday Morning Quarterback readers viewed Channel 9’s “Turko Files” story last week concerning the union banning activity by Local 1506 of the Carpenters’ Union. If you missed it, there is a link on the AGC website at www.agcsd.org. It was actually very well done. It is the same scenario that has been played out hundreds of times in Southern California and elsewhere....Local 1506 (the “drywall” union in Southern California) finds an interior contractor that is not signatory to their union, and sends a letter to the owner of the building and the tenant that the owner has leased space to, indicating that the contractor is not paying wages and fringes that meet the “area standards” established by Local 1506 for the carpenters that will be working on the project.

When the project begins, Local 1506 brings in 25-30 individuals to picket for a few hours each day. I have always assumed the picketing was only for a few hours each day because it is obvious that those doing the picketing are not members of the union....my assumption is that the picketers have been hired through a temporary help service, and therefore are a cost to the union. They are very organized, and typically are very careful not to break any laws....but they are loud and often annoying to the tenants of the building and those working in the immediate area. The pickets allege that the contractor is violating
the “area standards” established by Local 1506….this is often called an “informational” or “area standards” picket. But one key point…the pickets detail a dispute between the contractor and the union…not the owner and the union.

When the picketing does not achieve the desired result….the dismissal from the project of the contractor that is allegedly violating the Carpenter’s “area standards”... Local 1506 brings out a big BANNER. The BANNER alleges a labor dispute, not with the contractor, but with the owner, or in this case, with a physician that was the client of the owner of the project. The Carpenters usually place the BANNER in a location that has high traffic volume near the site of the project. Their goal is to pressure the owner to get rid of the contractor, and to hire a contractor that is signatory to the collective bargaining agreement with Local 1506.

In 2003, AGC San Diego filed an Unfair Labor Practice Charge with the National Labor Relations Board (NLRB) against Local 1506. Our charge was based on our belief that the BANNERS are really pickets, and it is a violation of the law to picket the owner as opposed to the contractors. The common term for this type of picketing is “secondary” picketing....i.e., pressuring an innocent third party (the owner) in order to pressure a contractor to sign an agreement with the union.

In 2003, the NLRB’s Regional Office and a NLRB Administrator Law Judge, found that Local 1506 did violate the law and ordered them to cease and desist from the bannering activity. Local 1506 ignored this order, and appealed the case to the “full” National Labor Relations Board in Washington. Believe it or not...the NLRB in Washington has not issued a decision on this appeal. It has now been there for 7 years, and no action has been taken. Both AGC San Diego and the Regional Director of the NLRB tried to secure an injunction against the BANNERING while the case is on appeal, but both were denied by the Federal Courts.

Now…. the whole basis of Local 1506’s complaint in all of these cases is that the owner has hired a contractor that is not complying with the “area standards” established in the collective bargaining agreement between Local 1506 and the contractors that sign that agreement. Those of us that have been involved in construction labor relations know that from Local 1506’s viewpoint, it is impossible to meet their definition of “area standards” unless you sign their agreement. They really do understand that the wages and benefits that non signatory contractors pay are often equal to or exceed the wages and fringes detailed in Local 1506’s agreement.....but they don’t care because they want to use the “area standards “argument to justify picketing and BANNERING.

Let me give you an example. If the contractor that is allegedly violating area standards provides a 401 (k) pension benefit for craft employees instead of a defined benefit pension benefit, then Local 1506 views that as a violation of area standards. I suspect that any health and welfare plan that a contractor provides that has any benefits other than the exact benefits provided by 1506 will also not meet 1506’s “area standards”....even if the benefits exceed the Carpenter’s Fund benefits.

The point is that 1506 will allege a “violation” of area standards no matter what the contractor’s wages and benefits are. The “area standards” argument is just used an as excuse to picket or to BANNER. It sounds good, so Local 1506 and other unions use this argument on a regular basis.

Meanwhile ….I guess we just wait for a decision from the NLRB in Washington!!!!

**San Diego’s 2010 Capital Improvements Program - $478 Million in Public Dollars at Work!**

The City of San Diego’s Capital Improvements Program (CIP) for fiscal year 2010 boasts a budget of $478.4 million. The City's CIP portfolio covers several major asset types including: airports; bikeways; bridges; drainage; libraries; parks; recreation centers; street improvements; police, fire, and lifeguard stations; water and sewer pipelines and facilities.
“The City’s capital projects impact every aspect of life from the water we drink, to the streets we drive upon, to the parks where we take our families,” said David Jarrell, Deputy Chief Operating Officer of Public Works. “CIP projects improve the City’s infrastructure and our overall quality of life.”

With such an extensive portfolio and so many asset types, there are many contracting opportunities with the City. In terms of bidding opportunities, the City has many bid opportunities available with more than $184 million in projects going out for bids within the next six months.

Many of the City’s capital projects address the deferred maintenance needs of City assets. For example, the City has an aggressive program to replace and rehabilitate its aging water and sewer pipeline systems. Over the last few years, the City has replaced 20 miles of water lines and replace/rehabilitated 45 miles of sewer lines. Beginning next year, the mileage goals for the water and sewer pipelines will ramp up to a target of 95 miles annually; 35 miles of replacements for water pipelines and replacement/rehabilitation of 60 miles of sewer pipelines. This is significant as this will help to mitigate future water main breaks, sewer spills, and the associated inconveniences.

In addition to the work on the water and sewer systems, the City has taken out a $103 million bond that will allow it to undertake major construction work to recapitalize street pavement, storm drains, buildings, sidewalks, and other City infrastructure that either is beyond its useful service life or requires major repairs.

“We understand this is much needed work for the construction industry and how happy the industry is to see this program funded,” said Patti Boekamp, Director of the City's Engineering and Capital Projects (E&CP) Department, which manages the City’s capital improvement projects.

The City plans to repave about 150 miles of streets, replace sidewalks in more than 2,300 locations, and repair storm drains in 28 locations. In addition, the City will provide major repairs to more than 60 buildings, including libraries, recreation centers, senior facilities, fire and police stations and museums.

To learn more about the City’s infrastructure projects, please visit [www.sandiego.gov/engineering-cip](http://www.sandiego.gov/engineering-cip).

**CARB Expected to Give More Relief for Off-Road Fleets**

*By Sean Edgar, AGC’s Diesel Emissions Consultant*

Last Thursday, officials from the California Air Resources Board (CARB) heard from stakeholders whether the Off-Road Diesel Emissions regulations should be further modified to account for reduced emissions that have resulted from the current economic downturn. The hearing was in response to a petition filed by the AGC of America requesting that the regulations be delayed for two years.

Over forty contractors provided comments, including two AGC San Diego contractors, **Mike Shaw** of Perry and Shaw, Inc. and **Jon Cloud** of J. Cloud, Inc. Mike Shaw put a human face on the dire straits that contractors are in, noting that the rule is essentially an “elephant on your back.” Even contractors that have made use of reduced activity credits have a balloon payment in 2014 when the credits run out. Continuing to reduce fleet size to comply with the rule will only serve to ensure that contractors are run out of business.

Two AGC-sponsored researchers testified about the economic downturn and its impact on emissions. Dr. Lynn Reaser of Point Loma Nazarene University presented in detail the past, present and a glimpse into the future for California contractors. Her research indicates that the rapid decline between 2006 and now have completely erased the construction “boom” during 1994-2005. The best estimate of a rebounded construction industry in 2015 will have 250,000 jobs, less than the 2005 employment peak. The flow of federal construction monies has not been a significant job stimulus to date, and the $24 trillion national debt will continue to constrain construction spending.
Jim Lyons of Sierra Research, and a former CARB air quality engineer who analyzed CARB’s off-road emissions modeling, testified that CARB overestimated the emissions inventory on which CARB staff relied to structure the rules. This would indicate that the “baseline” emissions inventory (i.e. the tons of pollution that construction equipment was assigned by CARB) is artificially high. These are “phantom emissions” in the words of Construction Industry Air Quality Coalition representative Mike Lewis, and contractors have been put on an entirely too aggressive schedule to shed equipment to comply with the current rule timeline.

The next stop on this issue is the April 22 CARB Board meeting in Sacramento. In a briefing with senior CARB officials at the conclusion of last week’s hearing, AGC representatives were told to expect a “range of options” to be given to Board to further modify both the off-road equipment and the on-road truck rule, which has some reporting requirements this month for many fleets.

It appears likely that some additional relief will be granted, but how and when will require the continued effort of AGC and its members. Please contact me at Sean@CleanFleets.Net or at 916-718-7050 with questions regarding the hearing or CARB rules.

UPCOMING AGC EVENTS

21st Annual Spring Golf Tournament- May 10
Foursomes Available!
The AGC Spring Golf is scheduled for May 10 at the Country Club of Rancho Bernardo. However, the committee has made arrangements with the Rancho Bernardo Inn, which is next door to the Country Club to add 12 foursomes. Those that play at the Rancho Bernardo Inn will be included in the tournament, will gather at the Country Club with the other players, and will have dinner, etc at the Country Club. So all tournament amenities will be identical, tee times for only 12 foursomes are available, so don’t delay!! To register for the Rancho Bernardo Inn course, click here.

We’d like to thank our major sponsors who continue to support this event year after year: Casper Company, Rossin Steel, Inc. and Marks Golia & Finch, LLP

Additional sponsorships are still available. For sponsorship opportunities, click here. For more information, contact Rae Krushensky at raek@agcsd.org.

AGC Spring Mixer- Tuesday, April 13th at the San Diego Harley Davidson

The AGC Meetings & Events Committee presents an exciting Mixer at the San Diego Harley Davidson in Kearny Mesa! This is a NEW venue for us with ample “free” parking.

Come see the different models of Harley motorcycles, while enjoying tasty beef and chicken tacos, nachos, keg beer, and margaritas!

Thanks to the AGC companies noted below, there is NO CHARGE for members to attend. Owners, Project Managers & Engineers, Estimators, Suppliers, etc…all enjoy our AGC Mixers.
Hosted Food & Beverage compliments of:

ALLIANT INSURANCE
BERGELECTRIC CORPORATION
COX CONSTRUCTION
DATA NET SOLUTIONS
SCHOLEFIELD CONSTRUCTION LAW

Attendees must PRE-REGISTER, so CLICK HERE and sign up today. Wear your best biker attire!

WELCOME NEW MEMBERS

The AGC Board of Directors and the AGC Staff would like to welcome the following new members to the association.

AGC’s motto, “It is good business to do business with an AGC member.”

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<thead>
<tr>
<th>Company</th>
<th>Type of Work</th>
<th>Contact</th>
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<tr>
<td>Anderson Plumbing Heating &amp; Air</td>
<td>HVAC</td>
<td>Bryan Rominger</td>
<td>(619) 449-3852</td>
<td><a href="mailto:bryan@andersonpha.com">bryan@andersonpha.com</a></td>
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<td>Helix Environmental Construction Group</td>
<td>Landscape</td>
<td>Justin Fischbeck</td>
<td>(619) 462-1515</td>
<td><a href="mailto:justinf@helixpi.com">justinf@helixpi.com</a></td>
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<td>J &amp; C Carpet Company</td>
<td>Flooring</td>
<td>John Alvarez</td>
<td>(619) 498-1424</td>
<td><a href="mailto:john@jccarpet.net">john@jccarpet.net</a></td>
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<tr>
<td>Ledcor Construction, Inc.</td>
<td>GC</td>
<td>Rick Corder</td>
<td>(858) 527-6400</td>
<td><a href="mailto:Rick.Corder@Ledcor.com">Rick.Corder@Ledcor.com</a></td>
</tr>
<tr>
<td>Salazar Construction, Inc.</td>
<td>Concrete</td>
<td>Art Salazar</td>
<td>(661) 291-1888</td>
<td><a href="mailto:a.salazar@salazarconstruction.net">a.salazar@salazarconstruction.net</a></td>
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<tr>
<td>Venbrook Insurance Services</td>
<td>Insurance/Bonds</td>
<td>Ed Nokes</td>
<td>(858) 764-7404</td>
<td><a href="mailto:enokes@venbrook.com">enokes@venbrook.com</a></td>
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<tr>
<td>Wolds Law Group PC</td>
<td>Law Firm</td>
<td>David P. Wolds</td>
<td>(858) 458-9150</td>
<td><a href="mailto:dpw@woldslawgroup.com">dpw@woldslawgroup.com</a></td>
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UPCOMING AGC COMMITTEE/COUNCIL MEETINGS
All meetings at the AGC office at 6212 Ferris Square unless indicated otherwise.

**MARCH MEETINGS**
March 24 – Government Relations Committee – 10 am
March 24 – PAC Committee – 11:30 am
March 26 - Caltrans Liaison – 7:30 am
March 26 - Technology Trends in Construction Committee – 12 pm

**APRIL MEETINGS**
April 1 – Navy Liaison Committee – 11:30 am
April 7 – Safety Committee – 7 am
April 8 – Specialty Contractors’ Council – 12 pm
April 13 – Foundation for Success Committee – 12 pm
April 13 – Environmental Stewardship Committee - 12 pm
April 15 – Meetings & Events Committee- 12 pm
April 22- Affiliate Members’ Council- 12 pm
April 28 – Government Relations Committee - 10 am
April 28 – PAC Committee – 11:30 am
April 30- Technology Trends in Construction Committee – 12 pm

**VOLUNTEER FOR A COMMITTEE**
To volunteer for a committee(s), please click the following link to register. Appointments are approved by 2010 AGC President, Diane Keltner.

Get involved! “The more you put into the AGC, the more you’ll get back!”

**COMMITTEE SIGN-UP**

*** PLEASE REGISTER ON-LINE FOR CLASSES ***
Go to our website at **www.agcsd.org**, Click on “Calendar” (on black navigation bar) for either Construction Education or Safety Training or click on the registration links below.

**AGC SAN DIEGO’S EDUCATION & SAFETY CATALOG WINTER-SPRING 2010**
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<th>DATE</th>
<th>MARCH 2010 CLASSES</th>
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<td>Microsoft Excel Formulas</td>
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<td>Subcontractor Supervisory Training for Navy &amp; Army</td>
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<td>Construction Projects</td>
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<td>SureTrak Project Manager</td>
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**LOOKING AHEAD...UPCOMING 2010 AGC EVENTS**

**AGC of America Annual Convention- Orlando, Florida** .........................March 17-2010

[CLICK HERE](#) for Registration

**AGC Mixer- San Diego Harley Davidson** ..........................................April 13, 2010

**AGC Spring Golf Tournament - Country Club of Rancho Bernardo** ..........May 10, 2010

**AGC Spring Conference- St Regis Resort in Dana Point** .....................May 20-22, 2010

**AGC Baseball Bash** ........................................................................June 15, 2010

**AGC Affiliate Day Golf** ....................................................................August 2, 2010

**AGC Softball Tournament** ..................................................................September 18, 2010

**AGC Technology EXPO** ........................................................................November 3, 2010
**Guest Writer:**
If you would like to be a MMQB guest writer, or include your comment on an article in MMQB, please contact Marcy Knopman at mknopman@agcsd.org.

**Keep us in the Loop:**
Please notify us if your company has a change of address, phone/fax, or change of contact person, so we may update our records. Thank you!

[Click here](#) to make the necessary membership listing changes