January 30, 2017

In This Issue
5 Spots Left - Project Management Course - Starts 2/15
AGC Affiliate Mixer - March 2nd
Education/Safety Classes
Committee Meetings

Get Social With Us:

More about
AGC San Diego
www.agc-sd.org

FIVE Spots Left - 2017 Construction Project Management Certificate Course Starts February 15th
By Eddie Sprecco, CEO

If you attended the AGC Installation Dinner on January 16th, you saw some of the best and brightest in the construction industry receiving well deserved recognition for participating in AGC's Construction Project Management (PM) Course of 2016. The class usually fills up pretty quickly following the installation, and this year is no different - the class of 2017 only has FIVE Spots left and the rush to get those starts....NOW.

The 26-part PM course meets every other Wednesday for an entire year - it is the perfect platform for that go-getter in your office to take that "next-step" in their career and taking your company to the next level. This course is certified by the American Council for Construction Education, and is taught by Paul Stout from Power Summit. Paul not only draws from his 25 years of construction experience, but also invites experts currently in the field to present to the class on the variety of topics covered over the year.

I was able to participate in the course when I first arrived at AGC. I saw first-hand how the format drives career development. Not only were students interacting with the instructor and guest lecturers, but they learned quite a bit from each other. In different exercises, students were involved in face-to-face negotiations, partnering meetings, and everyone's favorite...giving a solo presentation before the class.

Since the background of each student and each company they represent can be quite different, there is a lot to be learned by sharing perspectives. There was no more interesting/heated class than "The Great GC/Sub. Debate," where students got to ask the burning questions of their counterparts across the construction industry. At the end of each...
course, it is clear the knowledge, leadership skills, and relationships gained will be an asset to each company who had their up-and-comers participate.

The 2017 Class starts February 15th, and there is still time to join! For more information on the Construction Project Management Certificate Course, click here. To register, click here. Questions call Glen Schaffer at (858) 731-8151 or Becca Schaffer at (858) 731-8155.

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AGC Affiliate Mixer - Thursday, March 2, 2017
By Rae Krushensky, Membership Services/Meetings & Events

The AGC Affiliate Council is pleased to announce the first membership mixer of the year, scheduled for March 2, at Tom Ham's Lighthouse on Harbor Island! This is a great location with fantastic views of the downtown San Diego skyline, and plenty of free parking!

We encourage our member firms to stay connected, and invite their PM's, PE's, estimating staff, scheduling staff, etc., and anyone else in their firm that would benefit from socializing with others in the industry. This is a member only function!

Thanks to the number of generous sponsors listed below, all AGC members are invited to attend at no charge:

Finch, Thornton & Baird, LLP
Hawthorne CAT

Alliant Insurance Services
Enterprise Fleet Management
Oldcastle Precast, Inc.
Acme Safety & Supply Corp
Apex Advertising, Inc.
H5 Networks
Hi-Way Safety, Inc.
Lucas & Haverkamp Law Firm
Mack Packaging
Trench Plate Rental Company

To attend the mixer, pre-registration is required. Please click to register!

We are looking for more sponsors!! Please click for a sponsor form

The Mixer event will have an EXPO type atmosphere with sponsors receiving a table to display promotional materials, etc...

- You can display product samples, promotional materials, etc.
- Your company name will be prominently displayed on a banner in the room
- Platinum level sponsors will be given choice placement by the entrance and bar areas.
- All sponsors will have the opportunity to incorporate their company logos into a running visual presentation slideshow on all the TV screens in the room.
- Gold sponsors receive additional "screen time" for their logos, and Platinum sponsors receive "FULL SCREEN" ads.

Contact Rae Krushensky with any questions.

AGC to Head to DC on May 1-3 for Annual AGC Federal Contractors Conference
By Brad Barnum, Executive Vice President

The 2017 AGC Federal Contractors Conference (FEDCON) will be held May 1-3 at the Mayflower Hotel in Washington, D.C. This meeting is the only national event where contractors and federal agency personnel meet in a collaborative forum to review federal construction contracting issues and trends from around the United States.

Some of the 20 agencies represented include: NAVFAC, Army Corps of Engineers, Air Force, Veteran’s Department, General Services Administration, and the Small Business Administration.

AGC San Diego is well represented by our members every year, and hopefully this year is no exception. Our own Jeff Harper of Harper Construction chairs the NAVFAC Committee.

Attendees to the conference will be able to share information on a wide variety of issues, foster better communication, and create real solutions. Here are just a few of the topics:
* Fiscal Year 2017 and 2018 Project Forecasts; Sequestration
* Implementation of new executive orders and regulations
* Multiple Award Contracts (IDIQs, MATOCs, MACCs)
* Public-Private Partnerships, and Design-Build
* Building Information Modeling (BIM)
* Past Performance Evaluations under CPARS
* Responses to pre- and post-award requests for information
* Change order and permitting delays
* Sustainability and Green Design and Construction
* Safety and bonding

We hope you will consider attending FEDCON. Please click here for more information and to register.

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**Interested in "Giving Back"...then the Build & Serve Charitable Alliance is the Committee for You!**

By Marcy Knopman, AGC Staff Liaison

AGG's Build & Serve Committee begins its eighth year of making a positive impact on our community, whether it's supporting a local charity, teaching skills to others, donating items, or sponsoring an event, the committee is comprised of people who want to do something useful and make a difference!

The Build & Serve Charitable Alliance Committee is gearing up for its first meeting next **Wednesday, February 8, 2017**, and we are looking for volunteers to serve on this committee.

Benefits of volunteering:

1. **Make an impact:** Looking to make a real, lasting difference in this world? Volunteering allows you to choose where and how to make a difference. It's easy to get inspired with a cause you truly care about—and it's rewarding to see your direct impact.

2. **Strengthen communities:** From cleaning up a street to reading to kids at the local library, you can enhance your own life by improving the areas where you work, live and play. A strong community with a high quality of life means safer, healthier lives for you and those around you.

3. **Meet others:** Looking to broaden your network or find others with similar interests? Volunteering is a great outlet for meeting others. An organization can put you face-to-face with people right in your community—plus, it's easy to bond over a shared passion. You can create lasting friendships with those you may not have otherwise met in your day-to-day grind.

4. **Improve your health:** Yes! Volunteering is actually good for you. Studies have shown that volunteering makes people feel physically healthier, manage chronic health conditions and lower stress!

5. **Take the lead:** Often what a great effort needs most is a great leader. If you see a cause that needs a push or a group that needs a head-take the lead! Many find leadership rewarding in itself because of the opportunity to share their passion, value and inspiration with others. When you take a leadership role, you also have the ability shape the world around you in the
ways you choose.

6. **Share expertise**: Everyone has a skill or experience from which someone else can benefit. If you aren't putting your talents to their best use in your everyday life (or even if you are!), volunteering can be a prime way to share. Get out in your community and put your skills toward helping others. You may be surprised at how your own abilities sharpen when you share your knowledge.

7. **Find new opportunities**: Doors open when you volunteer. You can widen your social network, discover an organization in your community that can benefit from your expertise, and work together with great people with the same mind set as you.

8. **Because it just feels good**: We thought it was worth a mention!

**PAST “BUILD” and “SERVE” PROJECTS**
- Toy Drive - Rady Children's Hospital/Ronald McDonald House
- Warm Clothes Drive - Father Joe’s Villages
- Toiletry Drive - Bannister Family House/Polinsky Children's Center
- Construction Industry-wide Blood Drive
- Supporting our Military Heroes through MCRD Boot Camp Challenge
- Adopt-A-School
- Backpack Drive - Monarch School
- Make-a-Wish San Diego - construction-related projects for children with life threatening illnesses
- Challenged Athletes
- St. Madeline Sophie’s Center
- Boy Scouts
- Host-a-Meal - Bannister Family House
- Mountain Shadows
- Firefighter’s Aid - 9/11 Memorial Stair Climb

If you are interested in serving on this committee and making a difference, please complete this form and return to Marcy Knopman.

*"To do more for the world than the world does for you - that is success."

~Henry Ford

**FEBRUARY CLASSES**
- Feb. 1: Dealing with Inspectors & Other Difficult People
- Feb. 2: Scaffold Regulation Training "User Safety Training"
- Feb. 6-7: OSHA 10 Hour Construction Outreach Training
- Feb. 8-9: CQM Training
- Feb. 8: Estimating Basics
- Feb. 13-17: EM 385-1-1 Military Safety Requirements 40 HR Training with OSHA 30 HR
- Feb. 14: Microsoft Word
- Feb. 15: Construction Project Management - 5 SPOTS LEFT!
- Feb 15-16: Traffic Control Supervisor (TCS)
- Feb. 16: Forklift- Industrial, Warehouse & Rough Terrain Operator Training
Feb. 21  Blueprint Reading, Advanced
Feb. 21  Fall Protection 24 Hour Competent Person Training for EM 385 -1-1
Feb. 21  Microsoft Project, Advanced
Feb. 21  OSHA Injury and Illness Record Keeping and Reporting 300 Log Training
Feb. 21  SWPPP BMP Training- Sediment & Erosion Control
Feb. 22  Construction Financial Management- Improve Visibility & Maximize Profit
Feb. 22  CPR, First Aid & AED Training
Feb. 22-23 Fall Protection 24 Hour Competent Person Training for EM 385 -1-1
Feb. 22-23 Leadership in Construction for Contractors, by Contractors
Feb. 23  Prevailing Wage, Certified Payroll & Compliance Training

The only thing worse than educating/training someone and having them leave, is not train them and having them stay!

For more information on courses, contact: Becca Schaffer at (858) 731-8155

Meetings are held at the AGC office (6212 Ferris Square, SD 92121) unless otherwise noted in red.

FEBRUARY MEETINGS
Feb. 1  Safety Committee - 7:00 a.m.
Feb. 2  Construction Leadership Council - 4:30 p.m.
Feb. 8  Build & Serve Committee - 8:00 a.m.
Feb. 9  Specialty Contractor's Council - 11:30 a.m.
Feb. 14 Meeting & Events Committee - 12:00 p.m.
Feb. 15 Public Building Liaison Committee - 7:00 a.m.

MARCH MEETINGS
Mar. 1  Safety Committee - 7:00 a.m.
Mar. 1  Government Relations Committee - 10:00 a.m.
Mar. 14 Airport Authority Liaison - 11:15 a.m. @ Airport Facilities
Mar. 15 HR Practices Committee - 11:30 a.m.
Mar. 16 City of San Diego Liaison Committee - 1:00 p.m.
Mar. 20 CALTRANS/SANDAG - 1:00 p.m. @ Caltrans offices
Mar. 22 Public Building Liaison Committee - 7:00 a.m.
Mar. 29 County Liaison Committee - 1:00 p.m. @ County offices

Get involved in the AGC by volunteering to serve on an AGC committee(s). This is a great way to network with other AGC members and have a voice in the industry! You get out what you put in!
About Monday Morning Quarterback

AGC San Diego Chapter's Monday Morning Quarterback is a "hot off the press" and to the point Monday morning briefing on the important issues facing San Diego's construction industry. It is prepared by AGC Chief Executive Officer, Eddie Sprecco, and Executive Vice President, Brad Barnum.

Please contact Eddie Sprecco or Brad Barnum with your comments, or with information that should be conveyed to the industry through this service. Well over 2,000 individuals employed by AGC member firms are part of this system.

ARCHIVE

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