April 4, 2016

San Diego Unified Bringing in Out of Town Contractors and Workers Through PSA (PLA)
By Eddie Sprecco, Chief Executive Officer

We have written here on the pages of Monday Morning Quarterback about the stupidity of Union-Only PLAs. The promises of "Local Hire", "Lower Cost", "Safer Projects" have all been debunked. The true result of the SDUSD PSA is simply more money in Union coffers, and less money for schools. The only ones that still seem to think PLAs are a good idea are the Building Trade Unions and the School Board Members they control.

The latest glaring example of this stupidity, is the rash of out-of-town contractors winning work at San Diego Unified. Despite the face saving studies put out by the SDUSD board itself, the proof is in the pudding - if PSA projects were still attracting competition, how could Los Angeles area companies bid and complete work below the cost of local contractors???

The recently bid Hancock Elementary project was won by USS Cal Builders of Stanton California. Their main subcontractors are also a gang of out-of-towners:

- Eagle Contracting - Rancho Cucamonga
- CLS Constructors - Grand Terrace, CA
- Bristol Omega - Mentone, CA
- AM Glazing - Hawaiian Garderns, CA
- Platinum Construction - Anaheim, CA
- Hur Flooring - Van Nuys, CA
- Stanton Utilities - Stanton, CA

Why go through the trouble of getting out of town sub-contractors to bid the work? Well, even when a contractor wants to take the risk of bidding PSA work, a common email response from sub-contractors is "NO PSA WORK." Since most of the San Diego School Building industry is open-shop, the PSA makes it easier to pull contractors all the way from Los Angeles than bid work with the limited market in San Diego!

To be fair, maybe USS Cal Builders considers itself a San Diego Company? Afterall, they do have a "local office" listed on their website:
Problem is, visits to their "local office" on 402 W. Broadway reveal no one has been there for over two years! Well, let's call the number and find out where they are: 6-1-9...3-2-6...4-1-6-5... "the wireless customer you reached is not available...." Bummer. A call up to USS Cal Builders office, in Stanton, let us know they are cleaning up their website and gave us the correct number. Perfect! 6-1-9...8-4-9...1-0-2-3... "the number you have reached is not in service..." Hmmmmmmmm........

San Diego Unified Board talks a big game about supporting locals through their Business Outreach Engagement Plan:

However, the PSA has proven again and again to favor Los Angeles contractors and workers over San Diegans for one simple reason - filling Union coffers. This conflict of interest is costing jobs for local workers, small business and contractors while wasting taxpayers' dollars.

Worst of all, it's costing San Diego students the facilities they deserve. "Sorry kids, at least one more hot fall without air conditioning - the district can't find enough contractors that will meet the demands of our bosses' bosses - the Building Trade Unions."

When will the stupidity end?

A Pro-Business, Pro-Infrastructure City Council Could be Weeks Away....Unless....

By Brad Barnum, Executive Vice President

Four years ago, San Diego City Council Candidate Ray Ellis defeated Sherrie Lightner in the Primary Election, but came just shy of the 1,381 votes needed to get a majority, which would have put him in office. Unfortunately, the two of them headed to a run-off, which turned out quite different. Ray lost by 5,704 votes in November 2012, and Lightner took office in District 1

Ray probably could have reached that majority threshold with more campaign funds and a stronger Get-Out-The-Vote effort on Election Day. Ray is running again, and AGC and its members can play a BIG Role this year...by attending an upcoming AGC fundraiser...and helping Ray get over the top on June 7th!

The fundraiser is on Thursday, April 14th, 5-7 PM at the La Jolla Beach & Tennis Club (2000 Spindrift Drive). Councilmembers Cate, Kersey, Sherman & Zapf will be in attendance, as will be City Attorney Jan Goldsmith, Encinitas
Mayor Gaspar, Chamber CEO Jerry Sanders, and Stephen Puetz, Chief of Staff to San Diego Mayor Faulconer. Click here to view flyer and to register.

Make no mistake, this race is "ground zero" for both sides! The progressive Democrats want to hold on to their slim majority, which was once a commanding 6-2 during the pre-Strong Mayor Form of Government. The pro-business side is salivating at the chance to have a 5-4 majority, and have Kevin Faulconer at the helm for another four years.

Nine weeks and counting...

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Another exciting new feature that is almost complete - we couldn't wait to tell you about - includes complete statewide access to other Plan Rooms in California. The power of the whole state in one service - all free for members! More to come on this exciting tool!

To learn more about the Online Plan Room and the enhanced tools, check out the below training videos, and/or join us for an informative webinar this Friday.

WEBINAR - Register here
Friday, April 8th at 10:00-11:00am

TRAINING VIDEOS
Training videos available 24/7:
* Login & Settings
* Saved Search
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* Project Details
* Product Documents
* Prebid & Postbid

To obtain a password to enter the **AGC San Diego ONLINE PLAN ROOM**, simply contact Plan Room staff at planroom@agcsd.org or 858-558-7444.
**1st Notice:**
AGC Annual Baseball Bash Mixer - June 14 at Jolt’n Joe’s on 4th Avenue (New Location)

Sponsored by Swinerton Builders and Finch, Thornton & Baird, LLP!

Are you ready for the Annual AGC Baseball Bash? This year the mixer will be in a new location at Jolt’n Joe’s Sports Grill on Fourth Avenue. We’re excited to be in their upstairs “Fuse Nightclub” area. We’ve also purchased a block of tickets for the ballgame in the Toyota Terrace Reserved section at Petco Park. People loved the seats we had there last year!

The tickets are on-hand for the game on Tuesday, June 14. The best seats go first, so order yours now! The ballgame will be against the Miami Marlins and begins at 7:10.

Ken Grody Ford will be there again this year, handing out their "special" peanuts bags! We also have some fun new contests planned, so join us and get registered! 300 AGC members attended last year and the place was rocking! Members can also choose to attend the mixer only, but the venue can sell out, so get your registration form in quickly.

Click here to register.

The mixer is from 4:30 - 6:45, and then everyone walks over to the game where our seats are all together in the Toyota Terrace Reserved.

The "Baseball Bash" committee is also looking for raffle prize donations in order to continue the tradition of offering some of the best prizes ever! Click here for more information.

Contact Rae Krushensky at raek@agcsd.org with any questions.

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Do you Own or Operate Portable Engines or Equipment? Read on and Complete Survey
By Mike Buckantz, AGC’s Off-Road Diesel Emissions Consultant

The Construction Industry Air Quality Coalition (CIAQC) is conducting a brief survey of those that own and operate Portable Engines and Equipment. CIAQC anticipates that the information about portable engines will be instrumental and help positively position its members and the construction industry as the California Air Resources Board (CARB) weighs upcoming changes to its portable engine and equipment regulations.

CARB recently issued an advisory to inform owners/operators of engines subject to the Airborne Toxic Control Measure for Diesel Particulate Matter (ATCM) from Portable Engines Rated at 50 Horsepower and Greater that CARB plans to revise the fleet average emission standards for diesel.
particulate matter that become effective in 2017 and 2020.

The Statewide Portable Equipment Registration Program Regulation will also be revised to complement any changes made to the ATCM. CARB will not enforce, and is advising the local air districts not to enforce, the 2017 ATCM fleet average emissions standards until the regulatory amendments are effective. Click here for link to CARB's Regulatory and Enforcement Advisory and Q&A about portable engines.

Click here to take the CIAQC Portable Engine Survey. Any company specific and contact information provided will be kept confidential by CIAQC. Only aggregated data about engines and fuel usage will be shared with CARB if CIAQC believes that the data will assist in the development of amendments to the regulation.

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**AGC EVENTS**

**MAY**

**SPRING CONFERENCE**
May 5-7, 2016
The Ritz Carlton-Laguna Niguel
REGISTRATION
SPONSORSHIP

**AGC of AMERICA FEDCON**
May 10-11, 2016
Wash. D.C.

**AGC/EGCC GOLF CLASSIC**
May 20, 2016
Maderas Golf Club
SOLD OUT!
SPONSORSHIP
RAFFLE SPONSOR

**SDSU CEM LUNCHEON**
May 24, 2016
Conrad Prebys Aztec Student Union
SAVE THE DATE

**JUNE**

**BASEBALL BASH MIXER**
June 14, 2016
REGISTRATION
Jolt’n Joe’s
Gaslamp

**JULY**

**DAY AT THE RACES**
TBD (First Fri. after Opening Day)
Del Mar Racetrack

**AGC 3-DAY BLOOD DRIVE**

**AGC/EGCC Golf Classic - May 20 at "The Maderas Golf Club" - Golf Sold Out!**

Title Sponsors:
RDO Equipment Company and Vulcan Materials Company!!

Thank you to everyone who signed up for golf, we are now sold out!
For those that want to be put on a waiting list, you can still send us your registration form.

There's still 2 months to go before the tournament, so plans can change and spots can open up.

CLICK HERE for the registration form and tournament details.

In addition to golf, there are still some exciting sponsorship opportunities available, including the opportunity to setup as an ON-COURSE EXHIBITOR. (Only 2 spots left to be an exhibitor!! Exhibitors can bring their own non-alcoholic beverages, snacks, prizes and giveaways.)

Sign up now to become a sponsor while there are still openings available! CLICK HERE for Sponsor Form with more information on contest sponsors, beverage sponsors, etc...!

We'd like to also acknowledge Ferguson Waterworks as the repeat "cart sponsor" again this year! Other spots will go quickly, so get onboard now!

Help us raise funds for this scholarship program by donating a raffle prize. CLICK HERE for more information.

Players will also enjoy a fabulous lunch prepared onsite by Hodads, featuring their award winning hamburger & fries!! In addition, there will be plenty of raffle prizes and heavy appetizers at the awards reception!! This is a great time to mix with all the players and sponsors.

If you have any questions regarding the tournament, please contact Rae Krushensky at the AGC: raek@agcsd.org or Chairman Frank Gerberding (Apex Advertising) at frankg@apexadv.com
Construction Education and Safety Training

APRIL CLASSES
Apr. 4, 11, 18 Effective Project Engineer 24-Hour Certificate  
Apr. 5-7 24-Hour Fall Protection Training  
Apr. 5 Business Writing for Contractors  
Apr. 7 OFCCP Compliance Basics  
Apr. 7 Project Engineer's Boot Camp  
Apr. 13 CPM Scheduling Basics  
Apr. 13-14 CQM Training  
Apr. 19 Microsoft Excel 2013 - Beginner  
Apr. 21 & 28 Blueprint Reading  
Apr. 21 The Voice of Leadership  
Apr. 21 Construction BMP Part 2  
Apr. 26 Microsoft Excel - Intermediate  
Apr. 27 CPR/First Aid & AED Training  
Apr. 27 Tracking Your Field Production  
Apr. 28 Qualified Rigger & Signal Person  
Apr. 28 Work Zone Traffic Control Technician/Flagger Training

CLICK HERE FOR CLASS REGISTRATIONS

For more information on courses, contact: Becca Schaffer at (858) 731-8155
JAN-JUNE 2016 EDUCATION CATALOG

Meetings are held at the AGC office (6212 Ferris Square) unless otherwise noted in red.

APRIL MEETINGS
Apr. 4 San Diego County Water Authority Liaison -1:00 p.m.  
Apr. 6 Safety Committee - 7:00 a.m.  
Apr. 7 Affiliate Council - 11:30 a.m.  
Apr. 7 City of San Diego Liaison Committee @ AGC-1:00 p.m.  
Apr. 11 Engineering General Contractors Council (EGCC) - 11:30 a.m.  
Apr. 18 Port of San Diego Liaison Committee - 11:45 a.m. @ Port Offices, 3165 Pacific Highway, 1st Floor, San Diego, CA 92101  
Apr. 19 Specialty Contractors’ Council - 11:30 a.m.  
Apr. 21 Construction Leadership Council (CLC) - 3:30 p.m. Jobwalk @ TBD

MAY MEETINGS
HOLIDAY DINNER DANCE
Dec. 3, 2016
Hotel Del Coronado

ANNUAL MEETING
Date: TBD
Hilton Mission Bay

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DECEMBER

May 4  Safety Committee - 7:00 a.m.
May 11 Build & Serve Committee - 8:00 a.m.
May 17 Meetings & Events Committee - 12:00 p.m.
May 18 Airport Liaison Committee - 11:15 a.m. @ Airport Facility Management Building, 2415 Winship Lane, San Diego, CA 92101
May 19 Construction Leadership Council (CLC) - 4:30 p.m.
May 27 Technology Trends in Construction Committee - 12:00 p.m.

GET INVOLVED... JOIN A COMMITTEE!
Get involved in the AGC by serving on a committee. A great way to network with other AGC members.
Have You Moved Lately?
Keep us "in the know"

Please notify us if your company has relocated, or if there are other necessary changes to your company's listing (i.e. contacts, phone/fax #, job title changes, CSI codes, certified businesses, etc.) Thank you!

We strive to keep our membership listing current & up-to-date!

Email Marcy Knopman of any necessary changes.

About Monday Morning Quarterback
AGC San Diego Chapter's Monday Morning Quarterback is a "hot off the press" and to the point Monday morning briefing on the important issues facing San Diego's construction industry. It is prepared by AGC Chief Executive Officer, Eddie Sprecco, and Executive Vice President, Brad Barnum.

Please contact Eddie Sprecco or Brad Barnum with your comments, or with information that should be conveyed to the industry through this service. Well over 2,000 individuals employed by AGC member firms are part of this system.

ARCHIVE
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