



Course Location:
AGC San Diego Training Center

6212 Ferris Square
San Diego, CA 92121
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Construction Law
Construction Contracts 101
Common Risk-Shifting Provisions in Construction Contracts and Subcontracts

The course will address the various types of common contract clauses appearing in construction contracts and subcontracts that shift the risk of non-performance by third parties or other contracting parties. After learning about the various risk-shifting clauses, their meanings, and how to identify them (e.g., choice-of-law provisions, no-damages-for-delay clauses, arbitration clauses, conditional payment clauses, pass-through clauses, offset provisions, and liquidated damages clause to name a few), attendees will be taught about the various ways such clauses interplay and their real world application.

Learning Objectives/ Outcomes:

- Understand the function of risk-shifting clauses – why do they exist and why should you use them?
- How to identify the risk-shifting clauses in a contract – where to look and how to identify them.
- Enforceability of particular clauses – know the law.
- Contract negotiation tactics – how to utilize risk-shifting clauses to your advantage.

Target Audience: Contractors, subcontractors, and project owners.

Instructor(s) Name (s): Shay Kulkarni (Shareholder), Catherine Hanna-Blentzas (Shareholder), and Yaniv Newman (Associate) – Sullivan Hill

Date: November 15, 2018

Time: 11:00am - 1:00 pm

Course Tuition: AGC Members \$50 | Non Members \$75

Registration: Online Registration Must be completed **WWW.AGCSD.ORG**



Cancellations and/or Changes Policy: Cancellation notification must be received in writing no later than three business days prior to the scheduled course date. Substitute registrants can be named at any time. A full refund - minus a 5% processing fee if paid by credit card - will be given if notification is received by AGC San Diego three business days prior to the course start date. If a cancellation is received within the three business day time frame, or if registrant(s) elects not to attend, attendee will forfeit the entire course fee. Those participants using AGC Journeyman Trust funds must adhere to the cancellation policy. If a late cancellation or NO SHOW occurs the participating COMPANY and not the AGC Apprenticeship Trust is liable for the tuition.

Payment: Payment can be made online by credit card or PayPal. Master Card, Visa, Discover and American Express are accepted. Checks to be made payable to AGC San Diego. Invoice option is only available for AGC San Diego Chapter members. Full course payment must accompany each registration for all attendees at least seven days prior to the course start date. Contact Inna Alizade in Accounting for payment confirmations, refunds or receipts. inna@agcsd.org