



**Course Location:
AGC San Diego Training Center**

6212 Ferris Square
San Diego, CA 92121
858-558-7444 | 858-731-8155 (Education Department)
www.agcsd.org

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CONSTRUCTION LAW PARTICIPATION GOALS & GOOD FAITH EFFORTS

Course Description: Participation goals in public contracting are becoming the rule rather than the exception. At the same time, answering the question "What counts" has become ever more complex. Is this supplier performing a "Commercially Useful Function?" Does that supplier qualify as a "regular dealer" of these particular items? Are these issues of bid responsiveness, bidder responsibility, contract performance – or all three? What qualifies as a "Good Faith Effort?" How do I manage performance to meet my bid-day commitment, and what are the potential consequences if I fail? The goal is unrealistic – what should I do? Should I submit GFE documentation even when I met the goal? How do I encourage tier participation? This course covers these questions and more.

Learning Objectives/ Outcomes:

- Learn strategies to meet the goal.
- Learn how to submit bullet-proof Good Faith Effort documentation.
- Learn how to manage the work to comply with the bid-day commitment.

Target Audience: Contracts Administrators and In-house Counsel

Presenters: Dustin R. Jones, Esq. and Thomas F. Feerick Jr., both of Finch, Thornton & Baird, LLP.

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ATTORNEYS AT LAW

Date: September 13, 2018

Time: 11:30am - 1:00 pm

Course Tuition: AGC Members \$50 | Non Members \$75

Registration: Online Registration Must be completed **WWW.AGCSD.ORG**

Cancellations and/or Changes Policy: Cancellation notification must be received in writing no later than three business days prior to the scheduled course date. Substitute registrants can be named at any time. A full refund - minus a 5% processing fee if paid by credit card - will be given if notification is received by AGC San Diego three business days prior to the course start date. If a cancellation is received within the three business day time frame, or if registrant(s) elects not to attend, attendee will forfeit the entire course fee. Those participants using AGC Journeyman Trust funds must adhere to the cancellation policy. If a late cancellation or NO SHOW occurs the participating COMPANY and not the AGC Apprenticeship Trust is liable for the tuition.

Payment: Payment can be made online by credit card or PayPal. Master Card, Visa, Discover and American Express are accepted. Checks to be made payable to AGC San Diego. Invoice option is only available for AGC San Diego Chapter members. Full course payment must accompany each registration for all attendees at least seven days prior to the course start date. Contact Inna Alizade in Accounting for payment confirmations, refunds or receipts. inna@agcsd.org