



Construction Estimating Boot Camp

Presented by: **Paul Stout** . . .
 . . . National Construction Trainer and 23 year
 veteran of the construction industry

A cooperative educational venture of the AGC San Diego Chapter
 and Power Summit

One intense day
 to better
 estimating skills

Attend this Workshop if:

- You want to improve your skills
- You want a new perspective
- You want to be more organized in your estimating department
- You are new to estimating
- If you are a seasoned veteran seeking validation or looking for ways for a better edge

Equally Beneficial to Generals, Subs and Design Professionals

Workshop Date and Locations

San Diego, California

AGC San Diego Chapter

**6212 Ferris Square
 San Diego CA 92121**

October 5, 2007

7:30 am - 4:00 pm

Price: Member: \$249.00

Non-Members: \$299.00

REGISTER ONLINE

www.agcsd.org

(Look for "Education & Training" link, then "Construction Education Classes")

For more information:

AGC - Ryan Famularo @ 858-731-8155

Why should you participate in this all day hands-on workshop?

Participants will:

- + Work through the process of estimating from "A to Z"
- + Learn time saving estimating techniques
- + Develop / define scope
- + Develop a WBS
- + Learn to arrive at the final price
- + Actually work on a bid during this one day session
- + Analyze your estimate for completeness and price
- + Uncover essential bidding information to ensure the best bid
- + Learn to avoid common mistakes
- + Discover tips and tools that lead to better organization
- + Identify and deal with risk factors
- + Arrive at an appropriate markup and know where the numbers came from



All cancellations require a 72-hour notice. Late cancels and no shows will be charged applicable fees